

## Research Article

# Economics of Entire Transplants (ETPs) Production of Poplar Species through Cuttings under Various Fertilization Regimes

T.A. Rather, S.A. Gangoo, Sheikh Bilal Ahmad, M.A. Islam\*, G.M. Bhat, P.A. Sofi and A.A. Mir

Faculty of Forestry, Shere-e- Kashmir University of Agricultural Sciences and Technology of Kashmir, Benhama, Ganderbal-191201

## Abstract

The study sought to investigate the economics of entire transplants (ETPs) production of poplar species (*Populus nigra*, *P. ciliata*, *P. alba* and *P. balsamifera*) through cuttings under various fertilization regimes in nursery under temperate conditions of Kashmir. The experiment was laid out in split plot design (SPD) in a well prepared nursery beds of (3.60 m<sup>2</sup>) at a spacing of 60cm x 30cm with 36 treatments having the 4 species with 3 levels of N (N<sub>0</sub>, N<sub>75</sub>, N<sub>150</sub> kg ha<sup>-1</sup>) and 3 levels of P (P<sub>0</sub>, P<sub>60</sub>, P<sub>120</sub> kg ha<sup>-1</sup>) replicated three times during 2013 & 2014. Economic analysis of poplar plantation revealed that maximum benefit cost ratio (BCR) was shown by T<sub>6</sub> (2.62) followed by T<sub>8</sub> (2.51), T<sub>9</sub> (2.47), T<sub>7</sub> (2.32), T<sub>5</sub> (2.30), T<sub>4</sub> (2.33), T<sub>2</sub> (1.96), T<sub>3</sub> (1.93) and T<sub>1</sub> (1.77). However, T<sub>6</sub> (Rs. 639928) signified the highest net present value (NPV) followed by T<sub>8</sub> (Rs. 589859), T<sub>9</sub> (Rs. 583292), T<sub>7</sub> (Rs. 507423), T<sub>5</sub> (Rs. 503054), T<sub>4</sub> (Rs. 509623), T<sub>2</sub> (Rs. 371602), T<sub>3</sub> (Rs. 364887) and T<sub>1</sub> (Rs. 294260). Hence, T<sub>6</sub> (75 N kg ha<sup>-1</sup> + 120 P kg ha<sup>-1</sup>) having BCR of 1: 2.62 and NPV of Rs. 639928 has been recommended as the best treatment for ETPs production of *Populus nigra*, *P. ciliata*, *P. alba* and *P. balsamifera* through cuttings in nursery under temperate conditions of Kashmir.

**Keywords:** Poplar, Benefit cost ratio, Economics of nursery, net present value, *P. nigra*, *P. ciliata*, *P. alba* and *P. balsamifera*.

## \*Correspondence

Author: M.A. Islam

Email: ajaztata@gmail.com

## Introduction

Macro propagation of poplars through stem cuttings permit multiplication of superior genotypes which is an ideal option for the cultivation of the species on large scale, thereby augmenting forest productivity [1, 2]. The technique also helps the establishment of clonal seed orchards which will potentially provide adequate supply of quality planting stock of high genetic worth for operational afforestation programmes [3, 4]. The vibrant but fragile forest ecosystem of the Kashmir Himalaya also warrants the development of economical and time saving means for the proliferation of superior clonal stock [5, 6]. Poplars are grown as a cash crop generating employment in rural areas, raw material for wood based industries, revenue through taxation for the state government as well as meeting the objectives of National Forest Policy (1988) and rehabilitation of river banks for their protection and averting soil erosion [7-9]. Poplar wood is white in colour having suitable density with an even texture, easy to saw and work, has good carving quality indices and finishing quality [10]. Due to increasing demand for its wood, poplars culture is likely to expand within the RPC and also to new locations in northeastern states along the Himalayan range for the benefit of the people and the country [11]. Haryana Forest Department has been growing different clones of *Populus deltoides* initially with the co-operation of WIMCO and now independently, for meeting the demand of farm forestry sector of the state. Progressive farmers have adapted to raising *Populus* nurseries for their own use and some have graduated in to successful nursery men. Rural educated unemployed youth who consider routine agricultural work below their dignity, do not mind becoming nurserymen. As such the idea of ETP (Entire transplants) nursery is rapidly catching on. Also, limited "gold rush" is evidenced in to this sector by urban prospectors, who want to make a quick buck. Many enterprising employees of Forest Department and Private Companies who possess nursery know how have joined hands in nursery raising. Different agencies are selling *Populus* ETPs at different rates commencing from Rs. 5 to 16 per ETP. This activity caters to an annual demand of between 1.5-2.0 million ETPs within and outside the states of Punjab & Haryana [12].

The total nursery stock grown in the country was 48 million, out of which around 25% remain unsold especially from the low quality nurseries [13]. Haryana is one of the leading states in poplar wood usage and also grows

appreciable number of saplings for planting within the state and also for supply to some other states [14]. Jammu and Kashmir, a hilly state with most of its area land locked between hill ranges, has also started growing sizeable number of poplar saplings for local planting by the growers. There is migration of some of the poplar based industry to this state because of low value of wood available there, which has increased the rate of planting and demand of its saplings within Kashmir valley. The state grows approximately 13 to 14 lakhs poplar saplings in the state. Recently, restrictions on transporting planting stock and wood across the state border have been imposed; hence, most of the planting stock is grown within the state itself. However major share of private nurseries is concentrated in south Kashmir followed by central Kashmir, north Kashmir, Jammu region and Ladakh region [11]. Keeping in view the multipurpose uses, rapid increase in growth and demand, it became necessary to determine the economic analysis of ETPs of poplars through cuttings in temperate condition of Kashmir, so that results are expected to be useful for the farmers who would like to undertake cultivation of poplar nursery.

## Materials and Methods

The study of economic analysis of different poplar species was carried out in Faculty of Forestry, Wadura, Sopore located at Latitude of 34°-17°N and Longitude 74°-3°E above an altitude of 1524 m MSL. The maximum mean temperature was recorded in July (30.90° C and 30.40° C) minimum in November (-0.35° C and 0.16° C) during the plantation season *i.e.* 2013 & 2014. Rainfall was highest in the month of August 178.40 mm and September 193.70 mm whereas, minimum in November 17 mm and 19.60 mm, relative humidity was maximum in November 86.17% and October 92.29% minimum in July 48.13% and June 44.43%. The cuttings were taken from phenotypically superior trees already cultivated in and around Srinagar district. The fresh cuttings of 20cm length and 20mm diameter of uniform size were planted/ raised in the second fortnight of February in a well prepared nursery beds of (3.60 m<sup>2</sup>) with a spacing of (60cm x 30cm) in three replicates employing split plot design. The total no. of cuttings planted per species was five hundred forty (540). Before planting, the cuttings were dipped in a copper-oxy-chloride 150 WP fungicide solution @ 3g liter<sup>-1</sup> of water for half an hour. For planting holes were made in the nursery beds with the help of a planting rod, slightly thicker than cuttings with a sharpened lower end. The cuttings were planted in these holes with thinner end up in such a way that the upper portion was just 2 mm above the soil. The soil was firmly pressed around the cutting so that the cuttings come in contact with mineral soil. In order to prevent desiccation losses the cuttings were planted in such a manner that the slanting cut is faced towards east. The cuttings were given flood irrigation just after completion of planting [15]. The study was consisted of 36 treatments having four species *Populus nigra* (S<sub>1</sub>), *P. alba* (S<sub>2</sub>), *P. ciliata* (S<sub>3</sub>) and *P. balsamifera* (S<sub>4</sub>) with three levels of Nitrogen and Phosphorus each @ N<sub>0</sub>, N<sub>75</sub>, N<sub>150</sub> kg ha<sup>-1</sup> and P<sub>0</sub>, P<sub>60</sub>, P<sub>120</sub> kg ha<sup>-1</sup> applied into nine combinations *viz.*, T<sub>1</sub> = N<sub>0</sub>P<sub>0</sub>, T<sub>2</sub> = N<sub>0</sub>P<sub>60</sub>, T<sub>3</sub> = N<sub>0</sub>P<sub>120</sub>, T<sub>4</sub> = N<sub>75</sub>P<sub>0</sub>, T<sub>5</sub> = N<sub>75</sub>P<sub>60</sub>, T<sub>6</sub> = N<sub>75</sub>P<sub>120</sub>, T<sub>7</sub> = N<sub>150</sub>P<sub>0</sub>, T<sub>8</sub> = N<sub>150</sub>P<sub>60</sub>, and T<sub>9</sub> = N<sub>150</sub>P<sub>120</sub>.

The fertilizer was applied in two split doses, first in the second fortnight of April after bud burst in cuttings and second dose in the second fortnight of June at the time of weeding/ hoeing in poplar cutting beds. The nitrogen was supplemented through urea and diamonium phosphate (DAP) while phosphorus was supplemented through single super phosphate (SSP) and DAP. The dosage was determined after calculating the percentage of N and P available in different fertilizers. The cultural operations, like irrigation, weeding and singling were carried out from time to time. Uniform irrigation was given to the experimental trial at fortnightly intervals for first two months *i.e.* up to April and from April onwards irrigation was given at ten days intervals [15]. Weeding and hoeing were done as per the requirement at monthly intervals and utmost care was given to the cuttings to avoid any kind of disturbance. Singling was done in the month of July leaving only one promising shoot of each plant to grow and the additional shoots were detached from the plant with the help of sharp sketchers without causing any splinting damage. Benefit Cost Ratio (BCR) and Net Present Value (NPV) have been computed to work out the financial viability of ETPs production of *Populus nigra*, *P. ciliata*, *P. alba* and *P. balsamifera* using following formula by discounting @ 12% per annum [16].

$$NPV = \sum_{t=1}^n (B_t - C_t) / (1+i)^t$$

Where, B<sub>t</sub> = benefits in year t, C<sub>t</sub> = cost in year t, n = number of year i = discount rate (12%)

$$BCR = \frac{\sum_{t=1}^n (B_t)/(1+i)^t}{\sum_{t=1}^n (C_t)/(1+i)^t}$$

Where,  $B_t$  = benefits in year  $t$ ,  $C_t$  = cost in year  $t$ ,  $n$  = number of year  $i$  = discount rate (12%)

The input costs were calculated for (a) Land rental (b) Planting material (c) Farm equipments (d) Poles for fencing (e) Barbed wire (f) Preparation of land (g) Planting of cuttings (h) Fertilizers (i) Irrigation (j) Weeding cum hoeing (k) Watch and ward (l) Singling (m) Contingency cost and (n) Miscellaneous expenditure. the output costs were. The outputs (income) were computed based on the rate of ETPs differentiated as per the height, diameter and age in the local markets. The income from production of ETPs was calculated per plot basis and then extrapolated into income hectare<sup>-1</sup> basis.

## Results and Discussion

The input costs (land rental, cost of planting material, fencing with poles and barbed wire, land preparation, fertilizer application, equipment, watch and ward, weeding/ hoeing, irrigation and de-budding) for raising ETPs of *Populus nigra*, *P. ciliata*, *P. alba* and *P. balsamifera* (Figures 1-4) for commercial purposes decreased successively from first year to second year (Tables 1 and 2). The very marginal difference in input cost between 1<sup>st</sup> and 2<sup>nd</sup> year was due to the fact that the cost of land preparation and material cost included in the total input cost for the first year has been excluded in the second year while only recurrent cost were included in subsequent year. The total cost component incurred was maximum in  $T_9$  (Rs. 395708) and minimum in  $T_1$  (Rs. 378184) after two years (Table 3). The higher input cost in  $T_9$  was due to the additional cost of fertilizers than  $T_1$ . The survival (%) as well as growth in terms of height and diameter per plot increased successively with the increase in treatment of fertilizer N and P either individually or in combination (Table 4). The maximum survival (%) per plot as well as growth in terms of height and diameter was recorded at  $T_6$ ,  $T_8$  and  $T_9$  which were found at par with each other but differ significantly over other treatments.



Figure 1 ETPs production of *P. nigra*



Figure 2 ETPs production of *P. ciliata*



Figure 3 ETPs production of *P. alba*



Figure 4 ETPs production of *P. balsamifera*

**Table 1** Input cost (Rs. annum<sup>-1</sup>) of ETP production of poplar species under different treatments in 1<sup>st</sup> year

| Particular                         | Treatment      |                |                |                |                |                |                |                |                |
|------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                    | T <sub>1</sub> | T <sub>2</sub> | T <sub>3</sub> | T <sub>4</sub> | T <sub>5</sub> | T <sub>6</sub> | T <sub>7</sub> | T <sub>8</sub> | T <sub>9</sub> |
| Land rental                        | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          |
| Planting material                  | 55555          | 55555          | 55555          | 55555          | 55555          | 55555          | 55555          | 55555          | 55555          |
| Poles for fencing                  | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          |
| Barbed wire                        | 40000          | 40000          | 40000          | 40000          | 40000          | 40000          | 40000          | 40000          | 40000          |
| Land preparation                   | 34000          | 34000          | 34000          | 34000          | 34000          | 34000          | 34000          | 34000          | 34000          |
| Equipments                         | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          | 20000          |
| Planting of material               | 12000          | 12000          | 12000          | 12000          | 12000          | 12000          | 12000          | 12000          | 12000          |
| Irrigation                         | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           |
| Fertilizers                        | 0.00           | 3200           | 6400           | 1046           | 4176           | 7306           | 2093           | 5222           | 8352           |
| Weeding cum hoeing                 | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           |
| Singling /de-budding               | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           |
| Watch and ward                     | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          |
| Total                              | 268555         | 271755         | 274955         | 269601         | 272731         | 275861         | 270648         | 273777         | 276907         |
| Interest @6.75%                    | 18127          | 18343          | 18559          | 18198          | 18409          | 18651          | 18269          | 18480          | 18691          |
| Total expenditure ha <sup>-1</sup> | 286682         | 290098         | 293514         | 287799         | 291140         | 294482         | 288917         | 292257         | 295598         |
| Contingency cost @4%               | 11467          | 11604          | 11741          | 11512          | 11646          | 11779          | 11557          | 11690          | 11824          |
| Total expenditure ha <sup>-1</sup> | 298149         | 301702         | 305255         | 299310         | 302786         | 306207         | 300474         | 303947         | 307422         |
| Discount factor @ 12% per annum    | 1.00           | 1.00           | 1.00           | 1.00           | 1.00           | 1.00           | 1.00           | 1.00           | 1.00           |
| Discounted cost                    | 298149         | 301702         | 305255         | 299310         | 302786         | 306207         | 300474         | 303947         | 307422         |

**Table 2** Input cost (Rs. annum<sup>-1</sup>) of ETP production of poplar species under different treatments in 2<sup>nd</sup> year

| Particular                         | Treatment      |                |                |                |                |                |                |                |                |
|------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                    | T <sub>1</sub> | T <sub>2</sub> | T <sub>3</sub> | T <sub>4</sub> | T <sub>5</sub> | T <sub>6</sub> | T <sub>7</sub> | T <sub>8</sub> | T <sub>9</sub> |
| Land rental                        | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          | 30000          |
| Cost of planting material          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| Poles for fencing                  | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| Barbed wire                        | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| Land preparation                   | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| Equipments/repairing               | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           |
| Planting of material               | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          | 0.000          |
| Irrigation                         | 6000           | 6000           | 6000           | 6000           | 6000           | 6,000          | 6000           | 6000           | 6000           |
| Fertilizers                        | 0.00           | 3200           | 6400           | 1046           | 4176           | 7306           | 2093           | 5222           | 8352           |
| Weeding cum hoeing                 | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           | 9000           |
| Singling /de-budding               | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           | 6000           |
| Watch and ward                     | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          | 36000          |
| Total                              | 81000          | 84200          | 87400          | 82046          | 85176          | 88306          | 83093          | 86222          | 89352          |
| Interest @ 6.75%                   | 5468           | 5684           | 5900           | 5538           | 5749           | 5961           | 5609           | 5820           | 6031           |
| Total expenditure ha <sup>-1</sup> | 86468          | 89884          | 93300          | 87584          | 90925          | 94267          | 88702          | 92042          | 95383          |
| Contingency cost @4%               | 3459           | 3595           | 3732           | 3503           | 3637           | 3771           | 3548           | 3682           | 3815           |
| Total expenditure ha <sup>-1</sup> | 89927          | 93479          | 97032          | 91087          | 94562          | 98038          | 92250          | 95724          | 99198          |
| Discount factor @ 12% per annum    | 0.89           | 0.89           | 0.89           | 0.89           | 0.89           | 0.89           | 0.89           | 0.89           | 0.89           |
| Discounted cost                    | 80035          | 83196          | 86358          | 81067          | 84160          | 87254          | 82103          | 85194          | 88286          |

The net return in 1<sup>st</sup> year was negative as ETPs are unsalable at this stage, hence, the ETP production of poplar species under different treatments (**Figures 5-8**) in nursery was evaluated after two years of growth on the basis of nearby periodical market surveys (**Table 5**). The net return from the ETPs production was maximum from T<sub>6</sub> (Rs. 1033389) followed by T<sub>8</sub> (Rs. 979000), T<sub>9</sub> (Rs. 979000), T<sub>5</sub> (Rs. 890000), T<sub>7</sub> (Rs. 890000), T<sub>2</sub> (Rs. 756500), T<sub>1</sub> (Rs. 672444), T<sub>4</sub> (Rs. 90000) and T<sub>3</sub> (Rs. 75600) (Table 4). The analysis of BCRs after discounting @ 12% per annum

indicated that the BCR was maximum for T<sub>6</sub> (2.62) followed by T<sub>8</sub> (2.51), T<sub>9</sub> (2.47), T<sub>4</sub> (2.33), T<sub>7</sub> (2.32), T<sub>5</sub> (2.30), T<sub>2</sub> (1.96), T<sub>3</sub> (1.93) and T<sub>1</sub> (1.77) (**Table 6**). However, the NPV of ETPs production was highest for T<sub>6</sub> (Rs. 639928) followed by T<sub>8</sub> (Rs. 589859), T<sub>9</sub> (Rs. 583292), T<sub>4</sub> (Rs. 509623), T<sub>7</sub> (Rs. 507423), T<sub>5</sub> (Rs. 503054), T<sub>2</sub> (Rs. 371602), T<sub>3</sub> (Rs. 364887) and T<sub>1</sub> (Rs. 294260). Hence, as T<sub>6</sub> (N<sub>75</sub>P<sub>120</sub>) provides maximum cash flow of Rs. 639928 and benefit cost ratio of 2.62 is the most appropriate for the ETPs production of poplar species under temperate conditions.



**Figure 5** Nursery of Poplar ETPs



**Figure 6** Nursery of Poplar ETPs



**Figure 7** ETPs of poplar for sale



**Figure 8** ETPs of Poplar for sale

**Table 3** Total input cost (Rs.) of ETP production of poplar species under different treatments after two years

| Particular   | Treatment      |                |                |                |                |                |                |                |                |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|  | T <sub>1</sub> | T <sub>2</sub> | T <sub>3</sub> | T <sub>4</sub> | T <sub>5</sub> | T <sub>6</sub> | T <sub>7</sub> | T <sub>8</sub> | T <sub>9</sub> |
| Discount cost @ 12% annum <sup>-1</sup> (1 <sup>st</sup> year) | 298149         | 301702         | 305255         | 299310         | 302786         | 306207         | 300474         | 303947         | 307422         |
| Discount cost @ 12% annum <sup>-1</sup> (2 <sup>nd</sup> year) | 80035          | 83196          | 86358          | 81067          | 84160          | 87254          | 82103          | 85194          | 88286          |
| Total discounted cost annum <sup>-1</sup> @ 12%                | 378184         | 384898         | 391613         | 380377         | 386946         | 393461         | 382577         | 389141         | 395708         |

Further, it is inferred that the production of ETPs of poplars in nursery of not less than 1.0 ha is economically a better proposition. The findings gets support of the study [17] which showed that overall benefit cost ratio of poplar nursery plantation worked out to be 2.25 and the net present value was Rs. 409225. However, discounted cash flow of plantation results in constant annual net returns per acre over the entire rotation was Rs. 22156. A study [12] revealed that poplar nursery activity by resident farmers already practicing agriculture on not less than 1.0 ha is economically a better proposition, hence, novices are advised to raise not less than one ha of nursery. The study [15] which reported cost benefit ratio on farm land at eight years rotation was 1.86 and 1.70 for 12% and 15% discount rate of interest by including Rs. 5000 as opportunity cost against a net loss due to agricultural crops. Five year old poplar planted at 5m x 4m spacing along with *mentha* intercrop under agroforestry gave net returns of Rs. 44385 ha<sup>-1</sup> through trees and Rs. 65886 through crops [18]. The single row plantation alone with field bunds gave a net return of Rs. 11067 ha<sup>-1</sup> and Rs. 41250 ha<sup>-1</sup> over a period of three and seven years, respectively. Benefits from raising nursery stock are much higher (100.9 per cent) within one year.

**Table 4** Total output cost (Rs.) of ETP production of poplar species under different treatments after two years

| Treatment      | Mean height (cm) | Rate/plant (Rs.) | Survival/plot (No.) | Output/plot (Rs.) | Output ha <sup>-1</sup> (Rs.) | Discount factor@ 12% per annum (Rs.) | Discounted output ha <sup>-1</sup> (Rs.) |
|----------------|------------------|------------------|---------------------|-------------------|-------------------------------|--------------------------------------|--|
| T <sub>1</sub> | 116.65           | 17               | 16                  | 272.00            | 755555                        | 0.89                                 | 672444                                   |
| T <sub>2</sub> | 127.45           | 18               | 17                  | 306.00            | 850000                        | 0.89                                 | 756500                                   |
| T <sub>3</sub> | 131.97           | 18               | 17                  | 306.00            | 850000                        | 0.89                                 | 756000                                   |
| T <sub>4</sub> | 146.09           | 20               | 18                  | 360.00            | 1000000                       | 0.89                                 | 890000                                   |
| T <sub>5</sub> | 153.43           | 20               | 18                  | 360.00            | 1000000                       | 0.89                                 | 890000                                   |
| T <sub>6</sub> | 160.02           | 22               | 19                  | 396.00            | 1161111                       | 0.89                                 | 1033389                                  |
| T <sub>7</sub> | 146.55           | 20               | 18                  | 360.00            | 1000000                       | 0.89                                 | 890000                                   |
| T <sub>8</sub> | 161.06           | 22               | 18                  | 396.00            | 1100000                       | 0.89                                 | 979000                                   |
| T <sub>9</sub> | 161.16           | 22               | 18                  | 396.00            | 1100000                       | 0.89                                 | 979000                                   |

**Table 5** Rate (Rs.) of ETPs of Poplar species after grading in local markets

| Height (cm) | Collar diameter (mm) | Rate/plant (Rs.) |
|-------------|----------------------|------------------|
| 100-120     | 9mm-12mm             | 17.00            |
| 121-140     | 9mm-12mm             | 18.00            |
| 141-160     | 13mm-15mm            | 20.00            |
| 161-180     | 13mm-15mm            | 22.00            |
| 181-200     | 16mm-18mm            | 26.00            |
| 200 above   | 16mm-18mm            | 30.00            |

**Table 6** Benefit cost ratio (BCR) and net present value (NPV) poplar ETPs production under different treatments in temperate conditions

| Treatment      | Discounted output @ 12% Per annum (Rs. ha <sup>-1</sup> ) | Discounted input @ 12% per annum (Rs. ha <sup>-1</sup> ) | BCR  | NPV (Rs. ha <sup>-1</sup> ) |
|----------------|---|--|------|-----------------------------|
| T <sub>1</sub> | 672444  | 378184   | 1.77 | 294260                      |
| T <sub>2</sub> | 756500  | 384898   | 1.96 | 371602                      |
| T <sub>3</sub> | 756000  | 391613   | 1.93 | 364887                      |
| T <sub>4</sub> | 890000  | 380377   | 2.33 | 509623                      |
| T <sub>5</sub> | 890000  | 386946   | 2.30 | 503054                      |
| T <sub>6</sub> | 1033389   | 393461   | 2.62 | 639928                      |
| T <sub>7</sub> | 890000  | 382577   | 2.32 | 507423                      |
| T <sub>8</sub> | 979000  | 389141   | 2.51 | 589859                      |
| T <sub>9</sub> | 979000  | 395708   | 2.47 | 583292                      |
| Mean           | 796215  | 386989   | 2.25 | 409225                      |

## Conclusion

To produce high-quality ETPs of *Populus nigra*, *P. ciliata*, *P. alba* and *P. balsamifera*, one must start with cuttings of phenotypically high-quality trees. Treatment of the cuttings with a combination of N (75 kg ha<sup>-1</sup>) and P (120 kg ha<sup>-1</sup>) is the prerequisite "bottom line" for sound survival and growth of the ETPs which is often poorly understood and poorly treated. Further, the production of ETPs with the treatment yields maximum financial returns as depicted by the highest benefit cost ratio and net present value.

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